
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 21, 2014

iGo, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State of other jurisdiction of incorporation)

001-35981

(Commission File Number)

86-0843914

(I.R.S. Employer Identification Number)

**17800 North Perimeter Dr., Suite 200,
Scottsdale, Arizona 85255**

(Address of principal executive offices, including zip code)

(480) 596-0061_

(Registrant's telephone number, including area code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition.

On March 21, 2014, iGo, Inc. (“iGo”) issued a press release announcing its results for the fourth quarter and year ended December 31, 2013. The full text of the press release issued in connection with the announcement is attached as Exhibit 99.1 to this Current Report on Form 8-K. The press release contains forward-looking statements regarding iGo and includes cautionary statements identifying important factors that could cause actual results to differ materially from those anticipated.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed as “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number	Description
99.1	Press Release dated March 21, 2014.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereto duly authorized.

IGO, INC.

Date: March 21, 2014

By: /s/ Terry R. Gibson

Terry R. Gibson
President and Chief Executive Officer

EXHIBIT INDEX

**Exhibit
Number**

Description

99.1

Press Release dated March 21, 2014.



For Immediate Release

CONTACT: Terry R. Gibson
408-399-6490
investorrelations@igo.com

IGO REPORTS ANNUAL AND FOURTH QUARTER 2013 FINANCIAL RESULTS

SCOTTSDALE, Ariz., March 21, 2014 – iGO, Inc. (Nasdaq: IGOI) (the “Company” or “iGO”), a leading provider of eco-friendly power management solutions and accessories for mobile electronic devices, today reported financial results for the fiscal year and fourth quarter ended December 31, 2013.

Net revenue for the year ended December 31, 2013 was \$16.9 million, as compared to \$29.9 million for the year ended December 31, 2012. Net revenue for the fourth quarter of 2013 was \$3.2 million as compared to \$6.4 million in the same period of the prior year. The decline in revenue is primarily attributable to lower sales of power products.

Net loss for the year ended December 31, 2013 was \$12.6 million or \$4.30 per share, as compared to a net loss of \$12.0 million, or \$4.22 per share for the year ended December 31, 2012. Net loss for the quarter ended December 31, 2013 was \$2.9 million, or \$0.99 per share, as compared to a net loss of \$3.9 million, or \$1.34 per share, in the same quarter of the prior year. Net loss in the fourth quarter of 2012 included \$1.4 million in write-downs in the value of goodwill and other intangible assets.

The Company had \$9.0 million in cash, cash equivalents, and short-term investments, and no debt as of December 31, 2013.

About iGO, Inc.

iGO has been a leader in the mobile accessories industry since 1995, offering premium power solutions for laptop computers and electronic mobile devices that enhance the possibility of living life fully charged. iGO's universal chargers, batteries, and audio accessories offer support and performance that elevates the mobile consumer experience.

iGO's products are available at www.igo.com as well as through leading resellers and retailers.

iGO® is a registered trademark of iGO, Inc. All other trademarks or registered trademarks are the property of their respective owners.

iGO has adopted a Rights Agreement to deter acquisitions of 4.9% or more of the Company's common stock (subject to certain exceptions) by any group or person in order to protect the Company's ability to utilize its net loss carryforwards to reduce potential future federal income tax obligations.

On December 23, 2013, the Company, and Incipio Technologies, Inc. entered into an Inventory Purchase and License Agreement, pursuant to which Incipio will manage the manufacture, sales and distribution of the iGO® branded line of power supply products and accessories and other future products that maybe developed by the Company and Incipio.

Forward-looking statements

This press release contains “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. The words “believe,” “expect,” “anticipate,” “should,” and other similar statements of our expectation identify forward-looking statements. These forward-looking statements are based largely on management’s expectations and involve known and unknown risks, uncertainties and other factors, which may cause the Company’s actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. Risks that could cause results to differ materially from those expressed in these forward-looking statements include, among others, the Company’s new dependence on Incipio Technologies, Inc. (the “Licensee”) and its ability to expand and diversify the customer base and product offerings for our products; the sufficiency of our revenue to absorb expenses; our dependence on large purchases from significant customers, notably WalMart; our ability to expand and diversify our customer base; increased focus of consumer electronics retailers on their own private label brands; fluctuations in our operating results because of: market acceptance of our products; our Licensee’s ability to sell, service and support our products; the size and timing of customer orders; increases in product costs from our and our Licensee’s suppliers; the timing of our new product and technology introductions and product enhancements relative to our competitors or changes in our or our competitors’ pricing policies; our Licensee’s ability to effectively manage inventory levels; delay or failure to fulfill orders for our products on a timely basis; our Licensee’s inability to accurately forecast our contract manufacturing needs; difficulties with new product production implementation or supply chain; product defects and other product quality problems; the degree and rate of growth of the markets in which we compete and the accompanying demand for our products; our and our Licensee’s ability to expand our internal and external sales forces and build the required infrastructure to meet anticipated growth; and seasonality of sales.

Additionally, other factors that could cause actual results to differ materially from those set forth in, contemplated by, or underlying these forward-looking statements are included in the Company’s Quarterly Report on Form 10-K for the year ended December 31, 2013 under the heading “Risk Factors.” In light of these risks and uncertainties, the forward-looking statements contained in this press release may not prove to be accurate. The Company undertakes no obligation to publicly update or revise any forward-looking statements, or any facts, events, or circumstances after the date hereof that may bear upon forward-looking statements. Additionally, the Company does not undertake any responsibility to update you on the occurrence of unanticipated events which may cause actual results to differ from those expressed or implied by these forward-looking statements.

iGO, Inc. and Subsidiaries
Condensed Consolidated Statements of Operations
(000's except per share data)
(unaudited)

	Three months ended		Year ended	
	December 31,		December 31,	
	2013	2012	2013	2012
Net revenue	\$ 3,210	\$ 6,406	\$ 16,928	\$ 29,876
Gross profit (loss)	(1,146)	894	(512)	5,283
Selling, engineering and administrative expenses	1,785	3,010	11,631	14,497
Asset impairment	-	1,443	456	1,443
Loss from operations	(2,931)	(3,559)	(12,599)	(10,657)
Interest income (expense), net	-	2	5	12
Other income (expense), net	14	(320)	28	(1,379)
Net loss	\$ (2,917)	\$ (3,877)	\$ (12,566)	\$ (12,024)
Basic and diluted net loss per share *	\$ (0.99)	\$ (1.34)*	\$ (4.30)	\$ (4.22)*
Basic and diluted weighted average common shares outstanding	2,945	2,885 *	2,921	2,852 *

* Common stock and per share information have been retroactively restated to reflect the 1-for-12 reverse stock split, effective January 28, 2013

iGO, Inc. and Subsidiaries
Condensed Consolidated Balance Sheets
(000's)
(unaudited)

	<u>December 31,</u> <u>2013</u>	<u>December 31,</u> <u>2012</u>
ASSETS		
Cash and cash equivalents	\$ 6,854	\$ 8,229
Short-term investments	\$ 2,142	\$ 2,129
Accounts receivable, net	\$ 1,065	\$ 4,131
Inventories	\$ 1,407	\$ 8,376
Prepaid expenses and other current assets	\$ 201	\$ 336
Total current assets	11,669	23,201
Other assets, net	434	1,664
Total assets	<u>\$ 12,103</u>	<u>\$ 24,865</u>
LIABILITIES AND EQUITY		
Liabilities, excluding deferred revenue	\$ 2,701	\$ 3,494
Deferred revenue	-	307
Total liabilities	2,701	3,801
Total stockholders' equity	<u>9,402</u>	<u>21,064</u>
Total liabilities and equity	<u>\$ 12,103</u>	<u>\$ 24,865</u>

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